

# Let's Get Social! Overview of Social Media

Presented by Jennifer Snider, SGNA Marketing and Communications Manager

SGNA Leadership Conference, November 2017

### **Your Questions**

- I don't really understand a lot of it, I am fairly low-tech.
- How to keep it going...
- How to use it
- Is there a social media marketing strategy that can grow SGNA membership
- How we can use it to increase attendance at conferences.
- How to post documents to group pages. How to find clip art that meets the pixel requirement for event photos.
- SGNA thoughts on what is appropriate
- How to get started



## **Today's Discussion**

- Brief overview of social media
- Looking into different platforms
- Building your presence
  - Setting started
  - > Maintaining a channel
- Planning content



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#### **SOCIAL MEDIA**

- It is about the Individual
- It is about Connections
- It is about Customer Service
- It is about Engagement



# SOCIAL MEDIA IS ABOUT RELATIONSHIPS



# NOT THE TOOLS, THE TECHNOLOGY





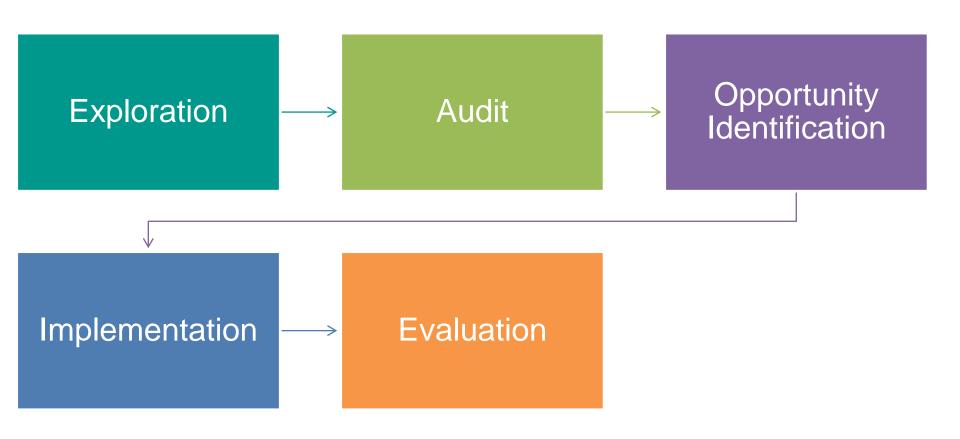
## **NEED DIRECTION**

- Who?
- Why
- What?
- Where?
- When?





### **SOCIAL MEDIA PROCESS**





#### SUGGESTIONS FOR REGIONAL SOCIETIES

- Who are we trying to reach?
  - > GI and endoscopy nurses
- What are we trying to achieve?
  - > Encourage participation with SGNA
- What do we want people to learn or do?
  - > Awareness and adoption of SGNA resources
  - > Registration to event
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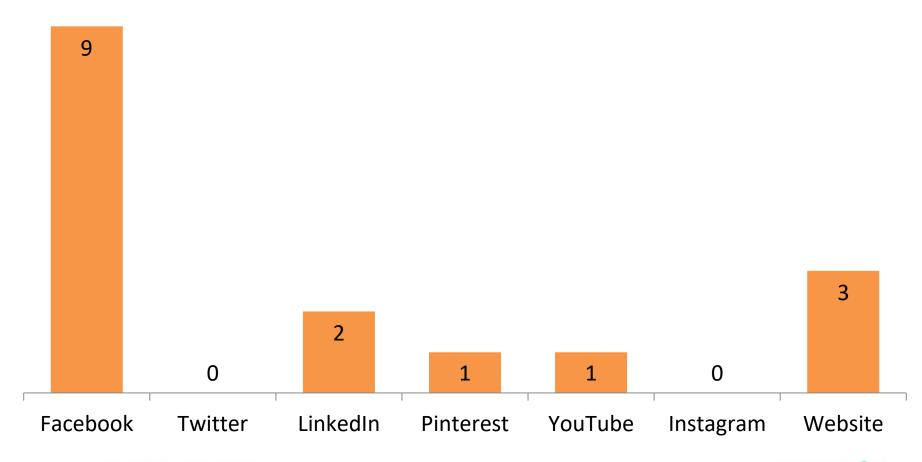


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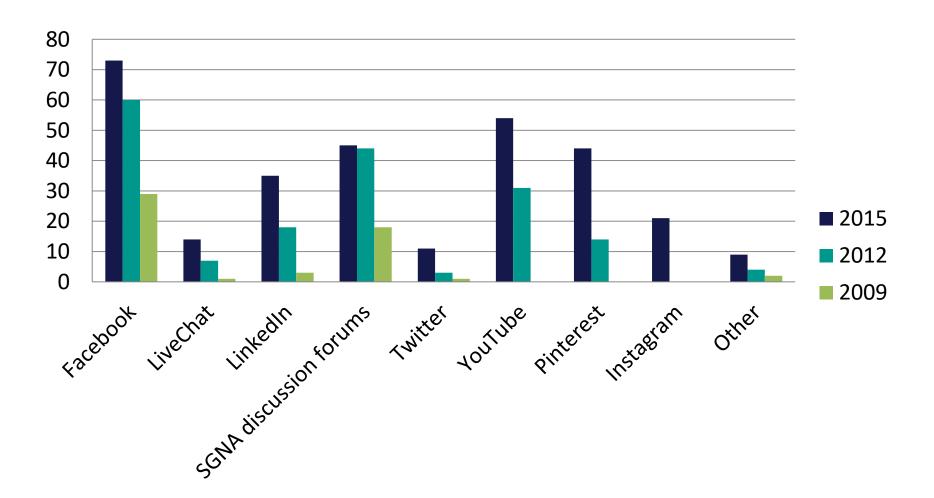


## WHAT CURRENTLY USING





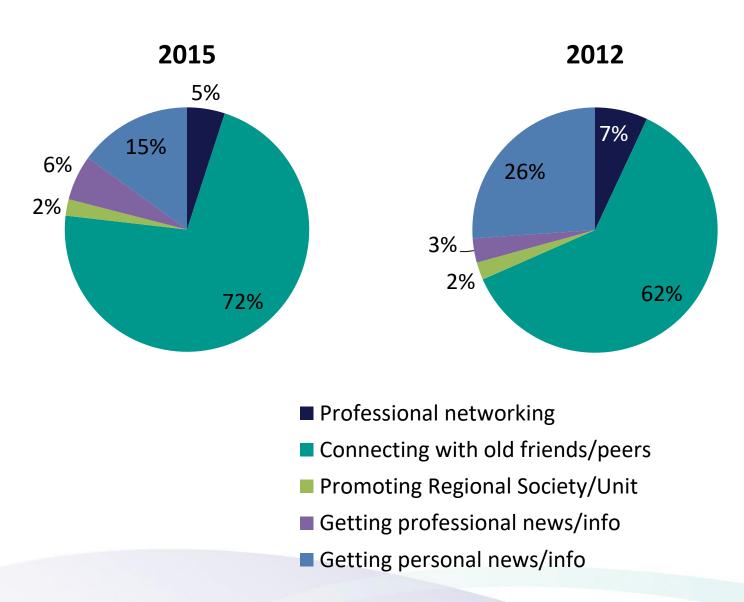
## **Social Media Usage Trends**





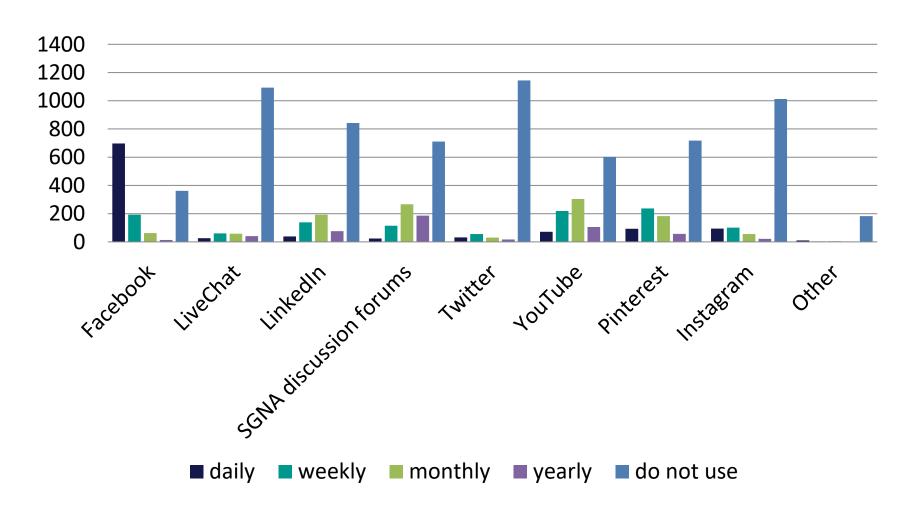
#### 2015 vs 2012 Social Media

#### **How Are Members Using Facebook?**





## **Social Media Usage**





## Want to learn more about...

- 1. Instagram
- 2. Twitter
- 3. YouTube
- 4. LinkedIn // Facebook // Website // Pinterest



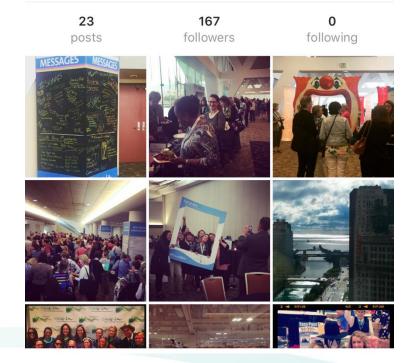




#### sgnaonline

Follow

SGNA Headquarters SGNA is a professional organization of nurses and associates dedicated to the safe and effective practice of gastroenterology and endoscopy nursing. www.sgna.org



## According to Wikipedia...

A photo-sharing application and service that allows users to share pictures and videos either publicly or privately. Instagram lets registered users upload photos or videos to the service.

#### Features include:

- Apply various digital filters
- Add locations through geotags
- Add hashtags to their posts
- Connect to other social media profiles

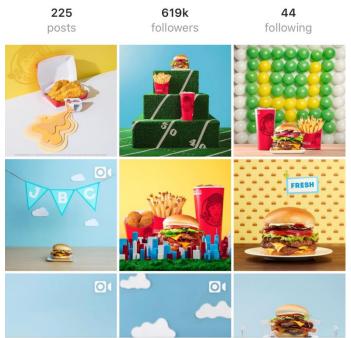


# A few highlights...

- Overall users tend to be female
- 90% of users are under 35
- 53% of users follow brands
- How does engagement compare?
  - > 10 times higher than Facebook
  - > 54 times higher than Pinterest
  - > 84 times higher than Twitter













#### 4,153 likes

wendys It's like a junior, but you know, GIANT. Grab the Giant Junior Bacon Cheeseburger Meal for just \$5. Offer includes Giant Jr. Bacon Cheeseburger, 4-piece nuggets, small fries, and small drink. For a limited time at participating Wendy's.

Load more comments



# What does this mean for SGNA Regional Societies?

- With its focus on images, it works best with visually-based content.
- Could be great opportunity to reach new or different audience.
- The frequency of posts needs to be high in order to encourage engagement.







# According to Wikipedia...

An online news and social networking service where users post and interact with messages, "tweets", restricted to 140 characters.

#### Features include:

- Microblog
- High volume of interaction
- Wide practice of hashtags



## A few highlights...

- Overall users predominately male
- Mostly 18-29 year olds
- 53% of users never post updates
- Users spend ~2.7 minutes on app each day





#### SGNA @SGNAOnline · Oct 26

Become an SGNA volunteer & share your knowledge & skills with the #gastroenterology community! Get involved: bit.ly/2zKu2il





#### SGNA @SGNAOnline : Oct 25

Here's why people skip their #gastroenterology appointments. Would any of these resonate with your patients? bit.ly/2i0ilvJ



CA SGNA Retweeted



Gastro & Endo News @gastroen... · Sep 12 ✓ Underwater Colonoscopy Beats Air Insufflation for Detecting Polyps Especially Proximal Lesions. goo.gl/zhfbNJ

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SGNA @SGNAOnline · Sep 11

The debate on duration of #coloncancer adjuvant chemotherapy takes center stage at ESMO 2017. bit.ly/2wWAu4G

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SGNA @SGNAOnline · Sep 7

#BackOffColonCancer

#### Andrew Albert MD MPH @DrAndrewAlber



.@SGNAOnline we have incredible Gt nurses

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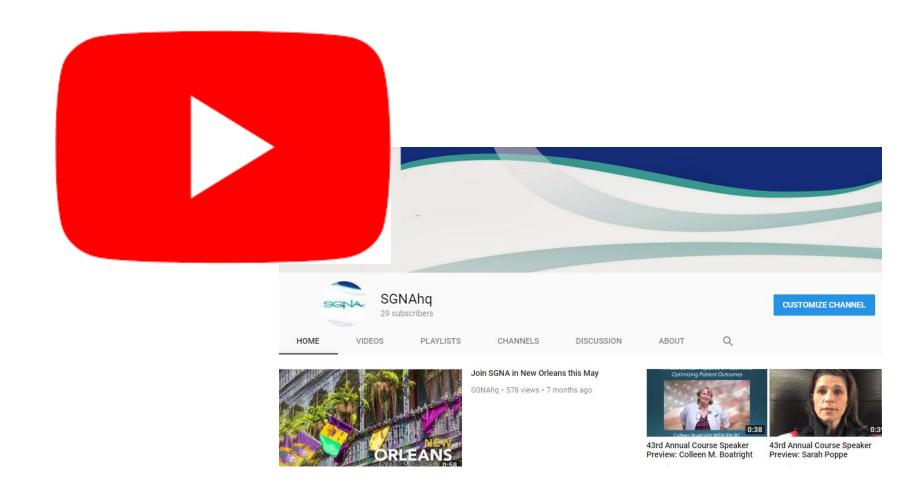
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# What does this mean for SGNA Regional Societies?

- The short form is a great way to maximize content.
- High engagement could be a factor, as it may require closer monitoring and active responses.



## **LET'S TALK... YOUTUBE**





#### LET'S TALK... YOUTUBE

## According to Wikipedia...

Allows users to upload, view, rate, share, add to favorites, report, comment on videos, and subscribe to other users.

Available content includes video clips, TV show clips, music videos, short and documentary films, audio recordings, movie trailers, live streams, and other content such as video blogging, short original videos, and educational videos.



#### LET'S TALK... YOUTUBE

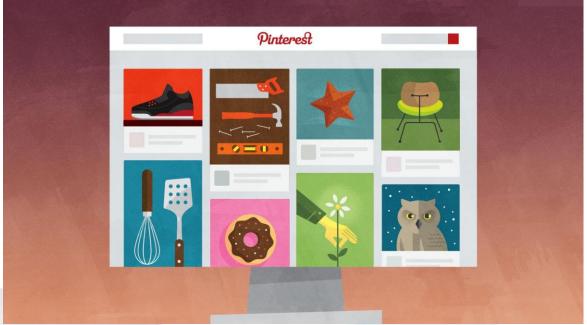
## A few highlights...

- Skews male, with 55% male and 45% female
- Reaches more 18-34 and 35-49 year olds than any other cable network in U.S.
- ~2 million video views per minute



## **LET'S TALK... PINTEREST**





#### **LET'S TALK... PINTEREST**

# According to Wikipedia...

Save (pin) images and categorize them on different boards. Users can follow other users' boards if they have similar tastes. The evolution of Pinterest is based on the shared interest of its users and relies on its members to produce the content.



#### **LET'S TALK... PINTEREST**

# A few highlights...

- Predominately female
- Evenly used by 18-29, 30-49, and 50-64
- Referrals are 10% more likely to purchase



#### fiber rich foods recipes

Ketogenic Diet: Its Influence On Weight Loss & Cancer







6 Easy Recipes Rich in Magnesium







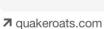












A breakfast choice fit for fitness buffs! Quaker®
Overnight Oats are made w...



Promoted by QuakerOats











#### fiber rich foods recipes



25 Foods That Help Relieve Constipation In Kids





34 Best Plant-Based High-Fiber Foods



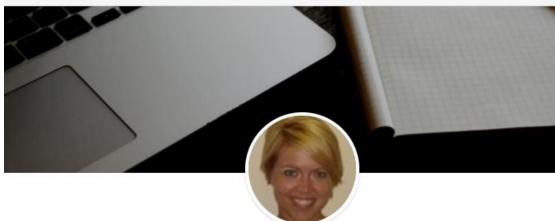






## LET'S TALK... LINKEDIN





Jennifer Snider

Marketing and Communications Manager



#### LET'S TALK... LINKEDIN

# According to Wikipedia...

A business- and employment-oriented social networking service. Its primarily used for professional networking, including employers posting jobs and job seekers posting their CVs.



#### **LET'S TALK... LINKEDIN**

## A few highlights...

- Skews slightly more male
- 45% or people making \$75K or more annually use LinkedIn
- Users typically less likely to use other platforms



#### LET'S TALK... FACEBOOK

## A few highlights...

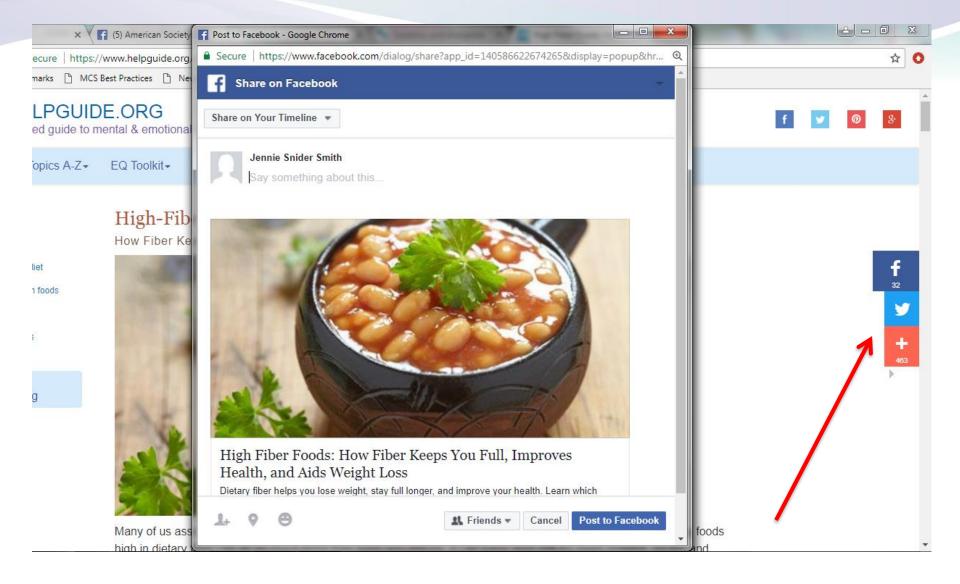
- Overall users predominately female
- Users range from 18-49 year olds
- 75% of users spend 20 minutes or more on Facebook each day



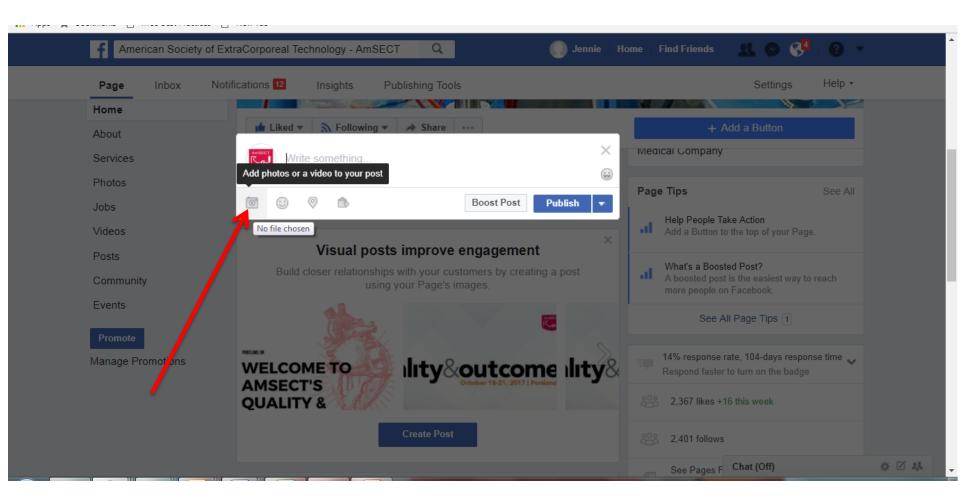
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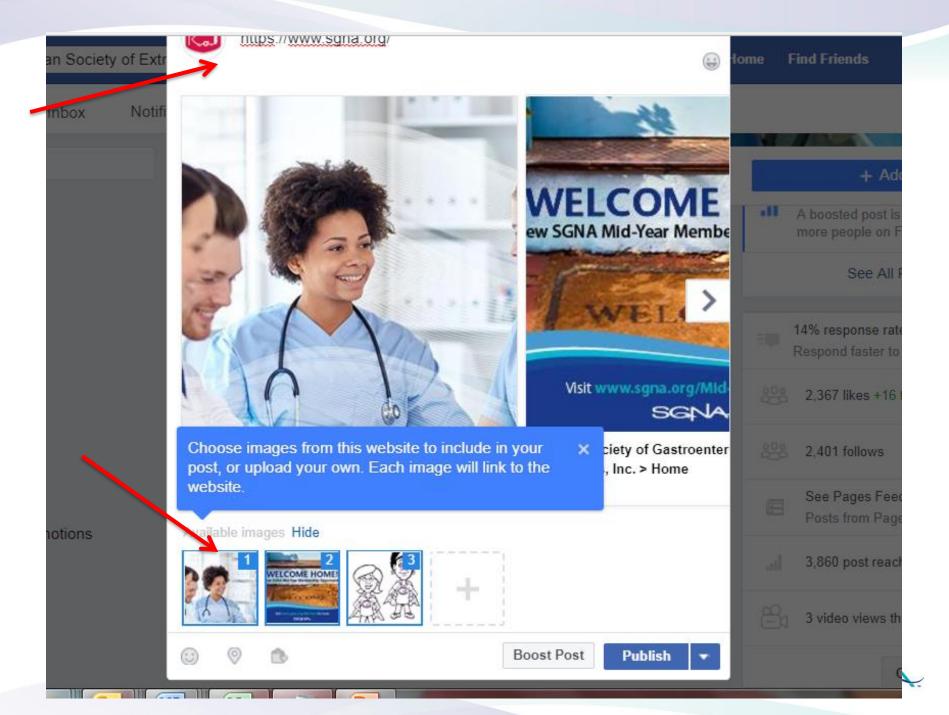


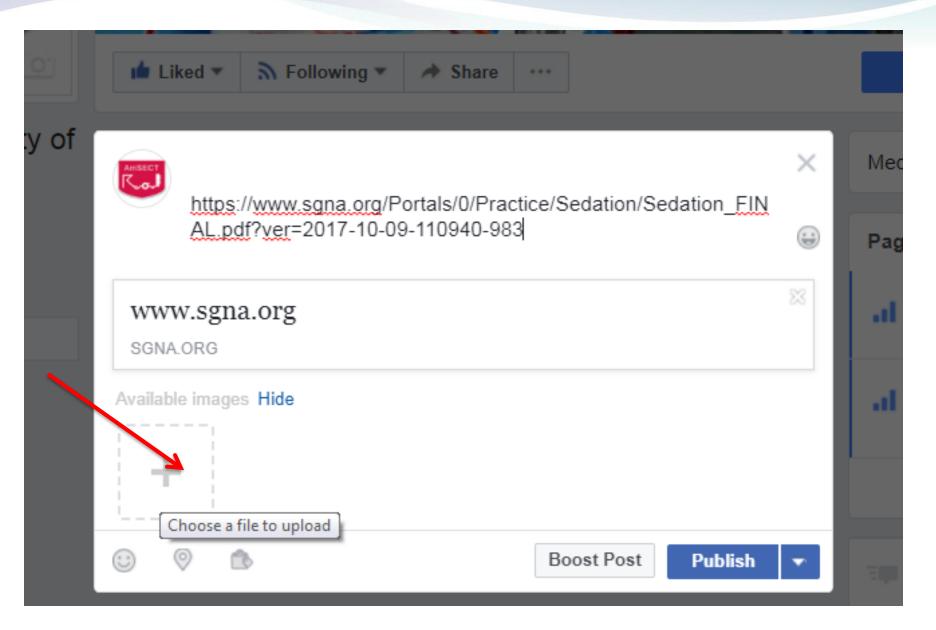








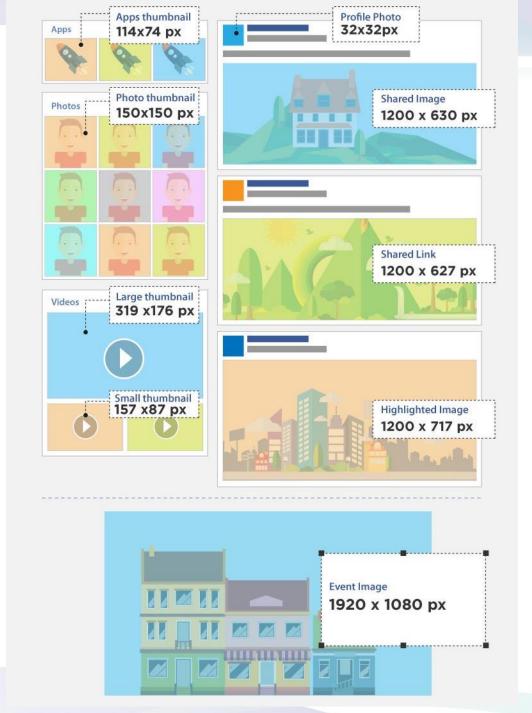






# facebook







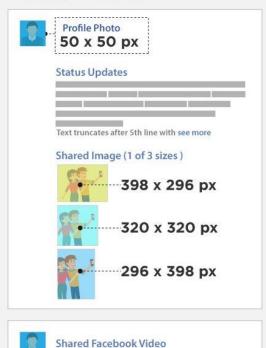
Shared Video
500 x 252 px



#### **News Feed**

preview

185 x 104 px

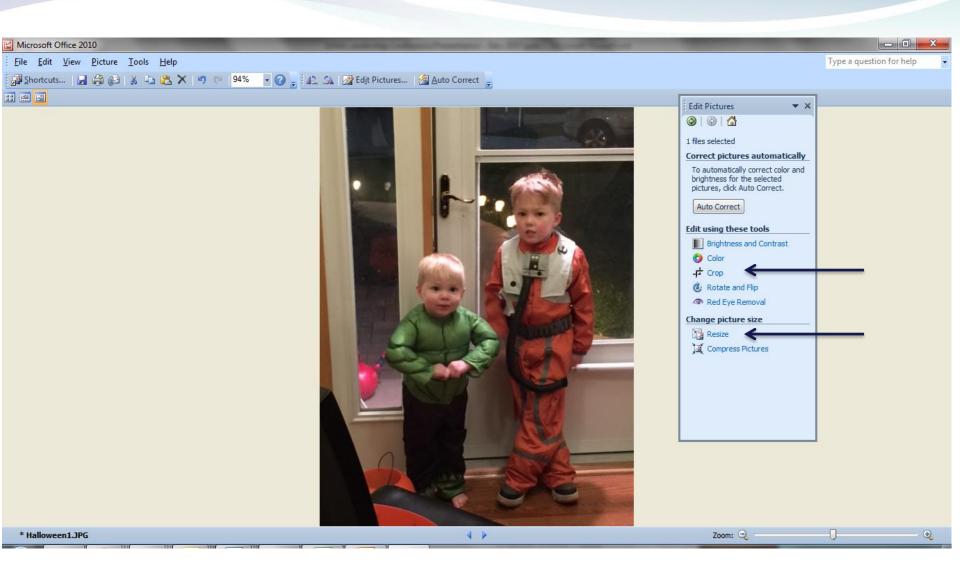




Video 128 x 72 px









#### **RESOURCE LIST**

- Free button generator: <a href="https://dabuttonfactory.com/">https://dabuttonfactory.com/</a>
- Check Facebook post text percentage: <u>http://www.social-contests.com/check-image/</u>
- Hashtag search: <a href="http://hashtagify.me/">http://hashtagify.me/</a>
- Social medial image sizes:
   https://sproutsocial.com/insights/social-media-image-sizes-guide/ or https://www.socialmediatoday.com/social-business/social-media-image-sizes-cheat-sheet-infographic



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#### **UTILIZE CONTENT**

Make sure to rely on content to make social media robust and interesting.



#### Remember, it doesn't have to be new!

- Helpful dates or reminders that are applicable
- Interesting information shared at event
- Articles, postings of particular interest
- Provocative questions, encouraging discussion







#### WHAT TO POST?

Be authentic

Make your interests clearly known

Consistently create content

Pay it forward



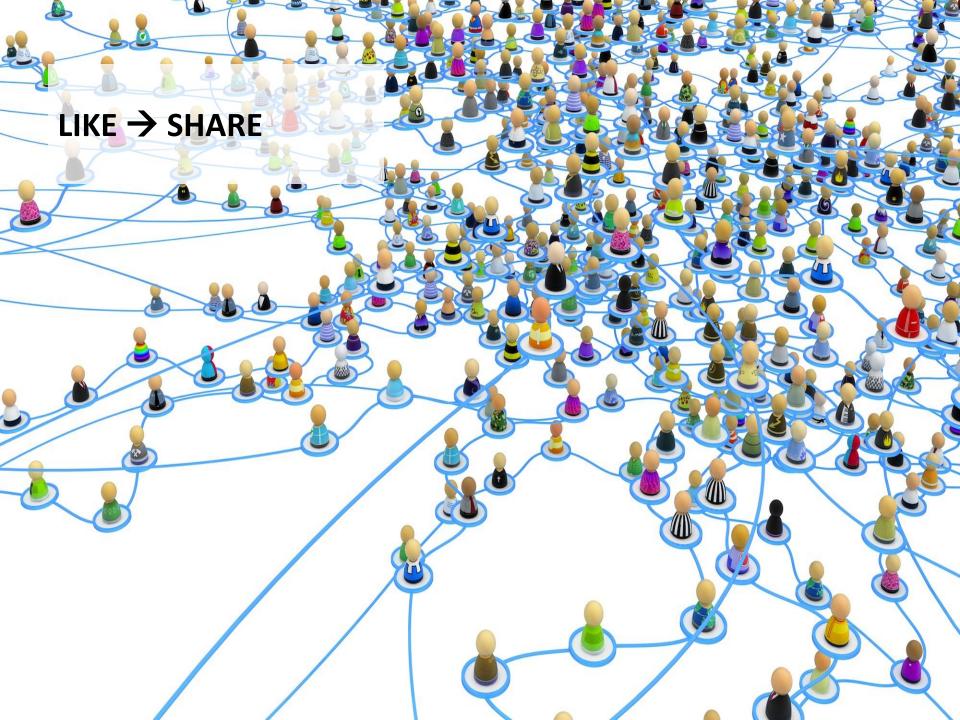
#### A CLOSER LOOK...

- Is the posting timely?
- Does it encourage engagement?
- Is there a big impact within the limited space?
- Is the voice clear?









#### **IDENTIFY A COMMUNITY MANAGER**

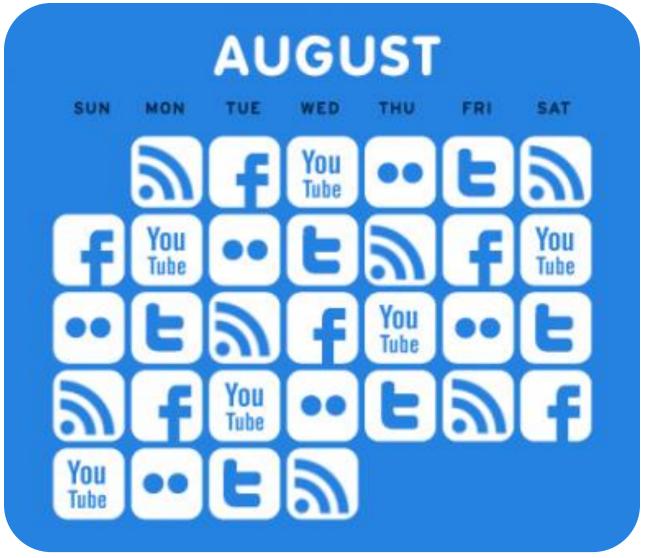
## What makes a good community manager?

- 3-5 hours per week
- Knowledge of platform
- Embraces the Society voice
- Awareness of what is going on; able to make conversation connections





## **CREATE A CALENDAR**





# **THANK YOU!**

Email: jsnider@sgna.org

