



Leading by Example

Building a stronger team

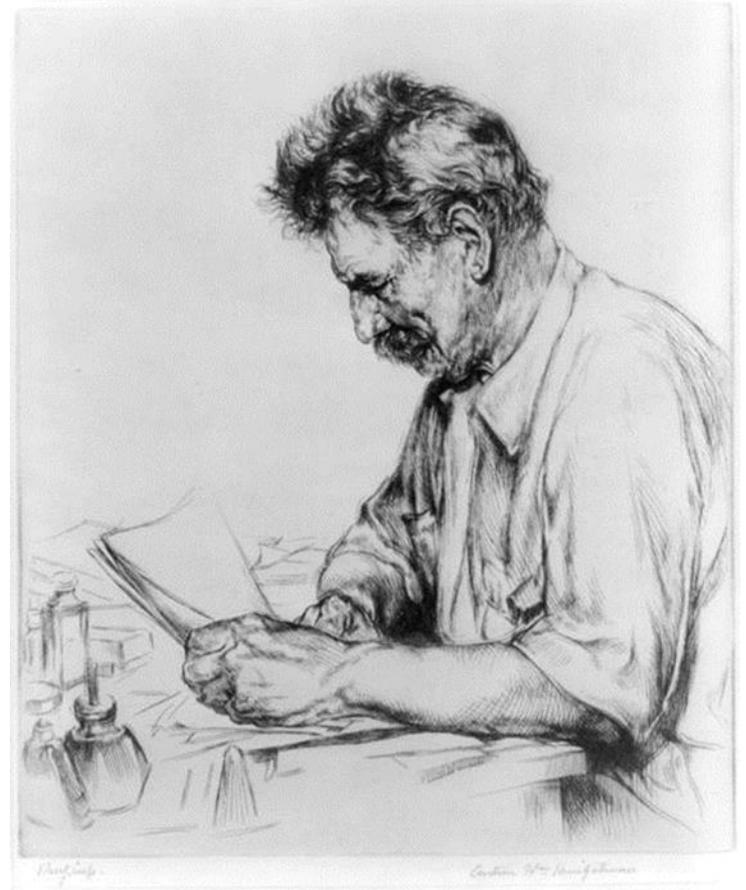
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- Disclosure: None

The three most important
ways to lead people are:
by example...

by example...

by example.”

Albert Schweitzer



Leadership is the process by which one individual influences the behaviors, attitudes and thoughts of others.

Leaders see everyone's potential and encourage and inspire those around them.

Leaders set the direction by helping others see what lies ahead and rising to the challenges.

Leaders

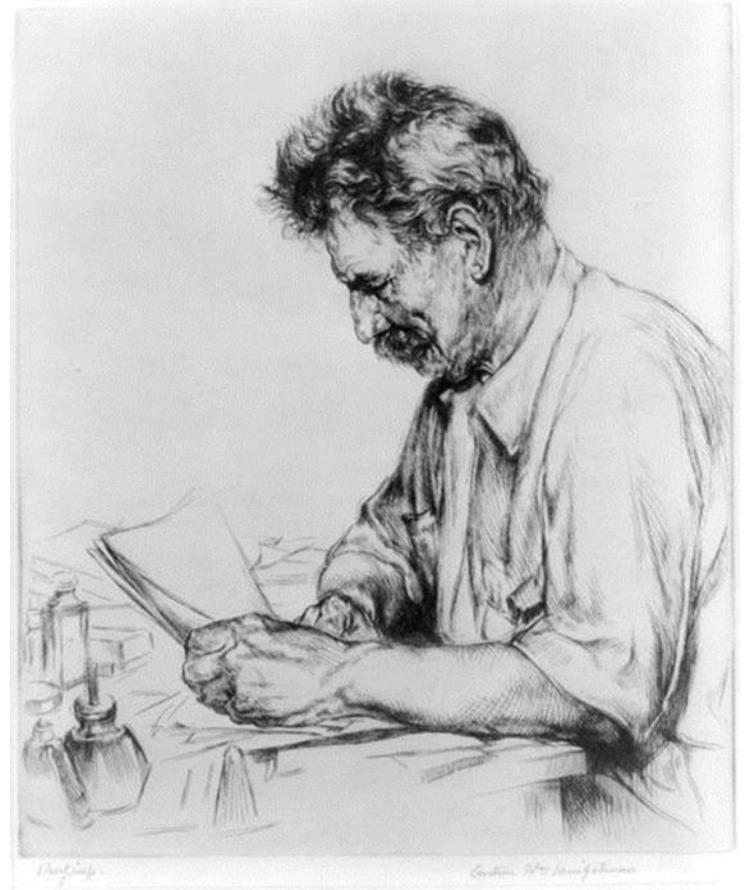
lead by action

set the standard by example

bring a higher standard

“Example is not the main thing in influencing others. It is the only thing.”

Albert Schweitzer



huh? “



When leaders say
one thing, but do
another, they erode
trust, a critical
element of
productive
leadership.

”

We, the SGNA Board of Directors;

Engage in respectful dialogue to collaborate on strategic goals, creating value for the Board and the Society.

Challenge ourselves and the organization to achieve excellence in all spheres of influence.

Focus on strategy over tactics.

Value collaboration between Board members, staff, committees, industry and related professional organizations.

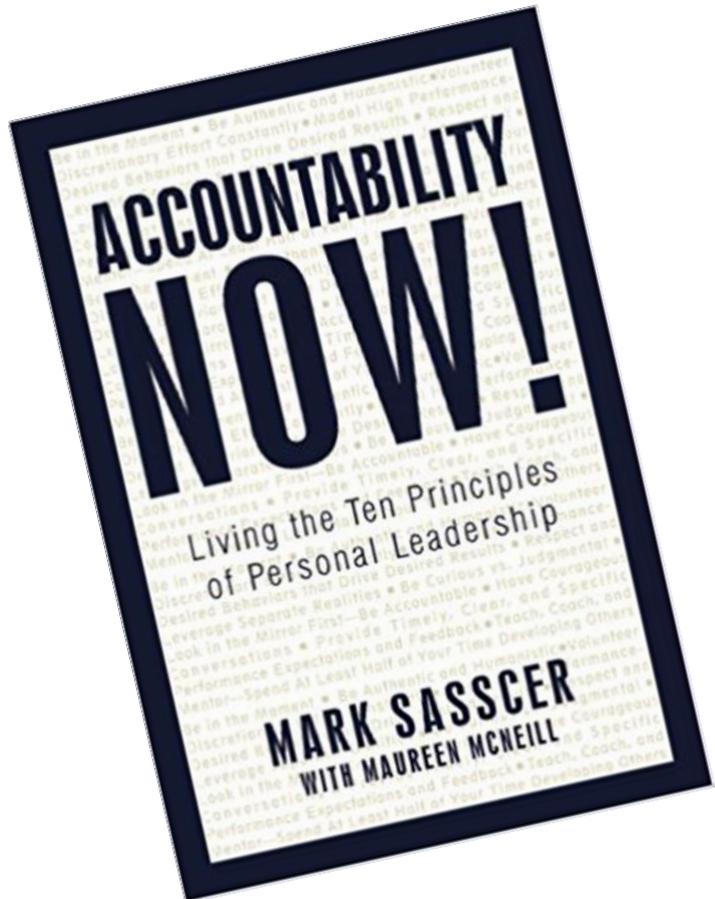
Value our time together; therefore expect members to come prepared for dialogue and decision-making.

Encourage forward thinking without fear of taking risk.

Recognize respectful dissent and still emerge as one voice.

Are committed to succession planning by developing the right person for the right position at the right time.

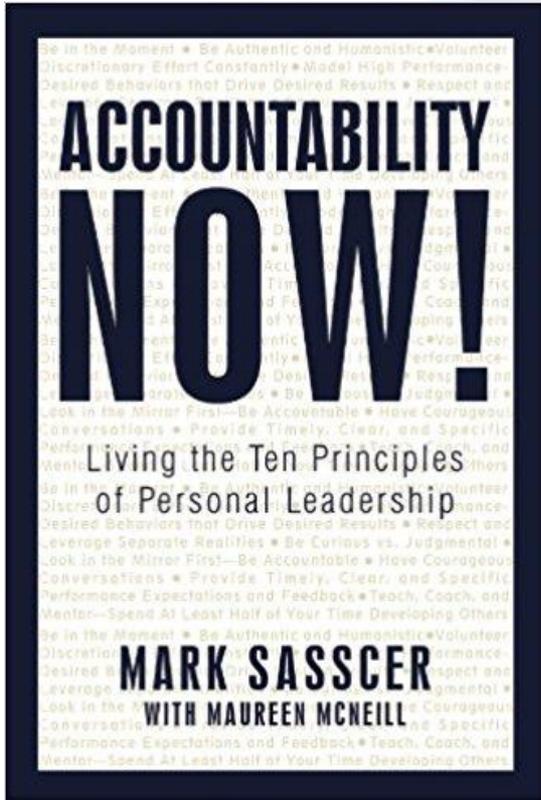




ACCOUNTABILITY NOW!

Living the Ten Principles
of Personal Leadership

MARK SASSCER
WITH MAUREEN MCNEILL



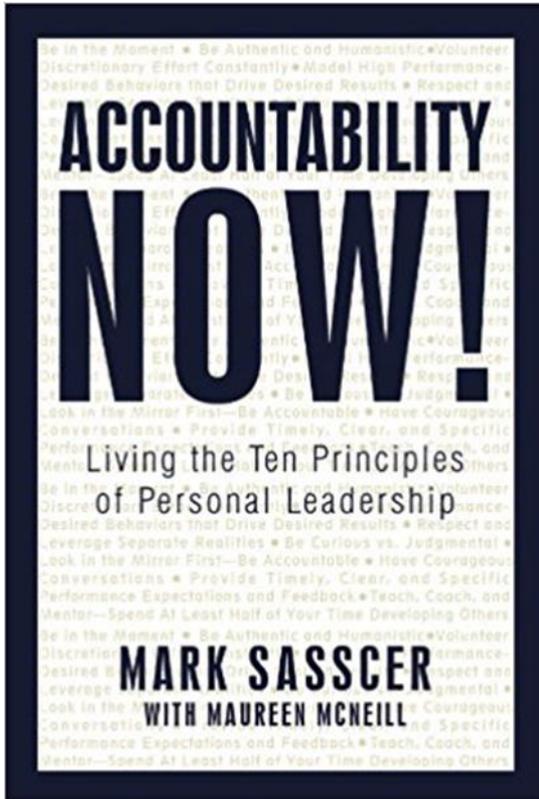
Be in the moment

Be authentic and humanistic

Model high performance

Volunteer discretionary effort constantly

Respect and leverage separate realities



Be curious vs. judgmental

Look in the mirror first – be accountable

Have courageous conversations

Provide timely, clear and specific performance expectations and feedback

Teach, coach and mentor

These behavioral expectations demonstrate that ***what*** we do is as important as ***how*** we do it



A commitment to continuous improvement ...

- Be in the moment
- Model high performance
- Look in the mirror FIRST



Be in the moment



Be in the moment

- How much of my time with others am I in the moment for each interaction?
- What can I do to increase the amount of time I am in the moment for each interaction?
- What is the impact on my desired outcome(s) and on others when I am in the moment?
- What is the impact when I am NOT in the moment?

Model high performance



Model high performance

- Have I defined desired results AND the desired behaviors for my organization?
- What percentage of my staff is demonstrating desired behaviors?
- Am I role modeling desired behaviors consistently?
- What can I do to be more consistent in role modeling desired behaviors that will produce desired results?
- What is the impact when I role model desired behaviors?
- What is the impact when I don't role model desired behaviors?

Look in the mirror FIRST



Look in the mirror **FIRST**

- How well do I demonstrate personal accountability?
- How well do I look in the mirror when the results I expect are not achieved?
- What more can I do to demonstrate personal accountability?
- What is the impact of being personally accountable for my actions?
- What is the impact of NOT being personally accountable?

What more can I do right now ?



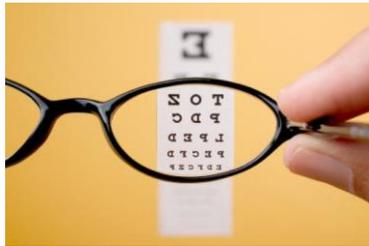
To be a role model

To achieve the outcome



To give feedback to make a positive difference

To seek or provide clarity



Self Assessment

- What am I doing well?
- What can I do even better?
- When I live or don't live these principles, how do I impact myself and others in my sphere of influence?



IF YOU KNEW
SOMEONE WAS WATCHING
would you do this?

