

# SGNA Advertising and Marketing Opportunities

# 2016

**Meet Your Organization's Marketing Goals — Partner with SGNA**

*Maximize your exposure to GI/endoscopy nursing professionals with SGNA's year-round opportunities.*



Society of Gastroenterology Nurses and Associates, Inc.

## Your Expertise + SGNA = Excellence in Patient Care.

### Why Partner with SGNA?

SGNA members represent the upper echelon of GI nursing professionals, and they look to you for your expertise for tools, techniques and advancements that will help them deliver the best possible patient care. Whether it is education, advocacy, research or collaboration, SGNA members are devoted to the highest standard of excellence for gastroenterology and endoscopy nursing.

For over 40 years, SGNA has established influence by continually bringing together the best and the brightest nursing professionals. Our global membership of more than 8,000 spans the United States and 20 other countries, with a full range of members from registered nurses, advanced practice nurses, licensed nurses and nursing assistive personnel.

**Consider partnering with the leading provider** of educational products and resources for the GI/endoscopy nursing profession — consider partnering with SGNA.

*"As the primary purchaser for my ASC, staying informed about all product options available in the marketplace is incredibly important. I look to SGNA vendors as my way of remaining updated on the latest offerings that I should consider for my facility."*

— Lisa Fonkalsrud, BSN RN CGRN, Center Director, Tulsa Endoscopy Center  
SGNA President

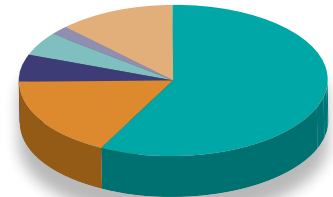
*"I am always searching for the best products and services to make sure my staff and our patients are receiving the best care possible. I appreciate being notified of new offerings from partners of SGNA."*

— Colleen Keith, MSN RN CGRN, Director of Surgical Services and Ambulatory Services, The King's Daughter's Hospital and Health Services  
SGNA Immediate Past President

*"The purchases I make and the recommendations I provide have a direct impact on the quality of care we give our patients. When I am researching products and service options, my first stop is to those companies that are partnering with SGNA."*

— Betty McGinty, MSN RN CGRN, Director of GI Services, Northside Hospital  
SGNA Past President

### About SGNA



### SGNA Member Job Categories

- 57%** Staff Nurses (future leaders!)
- 18%** Nurse Supervisors
- 5%** Administrative Directors, Researchers
- 6%** Technicians
- 2%** Educators
- 12%** Other



**Questions about Advertising Opportunities?** Contact Jennifer Shupe (312.673.5742 or [jshupe@smithbucklin.com](mailto:jshupe@smithbucklin.com)) or Joe Remiaz (312.673.5580 or [jremiaz@smithbucklin.com](mailto:jremiaz@smithbucklin.com)).

# Connect with SGNA — Publication Advertising

## SGNA News: Celebrating Our Community

The **number 1** valued membership benefit for SGNA members\*, SGNA News celebrates the GI/endoscopy nursing community. Distributed quarterly as a printed newsletter, SGNA News provides updates on the industry, including educational opportunities, trends and highlights. Major issues of importance, including infection prevention, sedation administration and colorectal cancer awareness, are a focal point of articles and features. Readers also love to see the accomplishments and stories of other nursing professionals across the globe.

A copy of SGNA News is mailed to each of SGNA's 8,000+ members each quarter, oftentimes passed on to non-members to read and shared in the GI unit break room.

When you advertise in SGNA News, you have the opportunity to target those purchasers and decision-makers in one of the most rapidly growing markets in the GI/endoscopy industry. And, you can rest assured that your advertising exposure has a long shelf-life and pass-through rate.

Display ads tell key decision-makers with purchasing authority about the product and service solutions your company can provide.

\*According to SGNA Member Needs Assessment Survey

## Ad Availability and Costs

Please Note: Ads are limited to two pages per issue.

	Reservation Deadline	Materials Deadline	Drop Date	¼ Page Ad: \$2,000	½ Page Ad: \$3,000
<b>Issue 1</b>	January 7, 2016	January 20, 2016	March 1, 2016	3.625 (w) x 4.875 (h)	3.625 (w) x 9.75 (h) or 7.5 (w) x 4.875 (h)
<b>Issue 2</b>	February 19, 2016	March 11, 2016	April 29, 2016	3.625 (w) x 4.875 (h)	3.625 (w) x 9.75 (h) or 7.5 (w) x 4.875 (h)
<b>Issue 3</b>	May 9, 2016	June 3, 2016	July 29, 2016	3.625 (w) x 4.875 (h)	3.625 (w) x 9.75 (h) or 7.5 (w) x 4.875 (h)
<b>Issue 4</b>	August 8, 2016	September 2, 2016	October 31, 2016	3.625 (w) x 4.875 (h)	3.625 (w) x 9.75 (h) or 7.5 (w) x 4.875 (h)

Display ads tell key decision-makers with purchasing authority about the product and service solutions your company provides.



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## SGNA eScope Electronic Newsletter

Hit your target audience monthly through SGNA eScope, the go-to resource for the latest industry and Society news. This is an ideal way to directly promote your products and services. Gain maximum exposure of your company and products by hitting more than 6,000 current SGNA members who have provided a valid email address — all for a convenient price. SGNA eScope averages an open rate of 26% among its readership.

### Headline Banner Ad

Centered at the top of SGNA eScope. Statistics are provided upon request.

Requirements: 510 x 73 pixels

*\$1,500; limited to one (1) advertiser per issue*

First come, first serve for availability.

\*Ability to hyperlink to your choice of a website.

### Side Banner Ad

Located in the left side bar of SGNA eScope. Placement is first-come first-served. Statistics are provided upon request.

Requirements: 155 x 150 pixels

*\$750; limited to four (4) ads per issue*

First come, first serve for availability.

\*Ability to hyperlink to your choice of a website.

*Please note: All advertisements and "link to" pages are subject to review and approval by SGNA.*



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## SGNA Important Dates and Deadlines Electronic Newsletter

Promote your company's products and services once a month with *Important Dates and Deadlines*, the electronic list of crucial dates for every SGNA members' calendar. Sent out at the start of each month, *Important Dates and Deadlines* has an average open rate of 27% among readers.

### Headline Banner Ad

Centered at the top of SGNA *Important Dates and Deadlines*. Statistics are provided upon request.

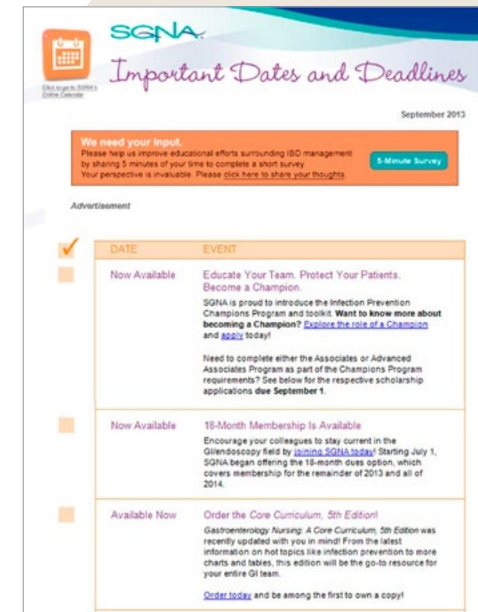
Requirements: 501 x 71 pixels

\$1,500; limited to one (1) advertiser per issue

First come, first serve for availability.

\*Ability to hyperlink to your choice of a website.

*Please note: All advertisements and "link to" pages are subject to review and approval by SGNA.*



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## Connect with SGNA — Direct Communication

### SGNA Mailing List Rental

Purchase a targeted mailing list distributed to Annual Course attendees or the entire SGNA membership; send a targeted message to an audience of GI/endoscopy professionals. SGNA's membership database includes distribution of approximately 8,000 current SGNA members worldwide who have provided a valid mailing address. Please note that your company is responsible for printing, postage and handling.

### SGNA Annual Course Pre-conference Registration Mailing List Rental: \$350

(Available to exhibiting companies only)

### SGNA Member Mailing List Rental: approximately 8,000 opt-in members

#### COMPLETE LIST

Exhibitor/Sponsor Rate: \$2,500 for complete contact list

Non-Exhibitor/Non-Sponsor Rate: \$3,500 for complete contact list

#### PARTIAL LIST

Regular Rate: \$0.50 per contact, available by specified demographics

Corporate Member Rate: \$0.35 per contact, available by specified demographics



*Please note: All mailing pieces are subject to review and approval by SGNA.*



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## Inspire Others — Share YOUR Expertise

### Product Directory

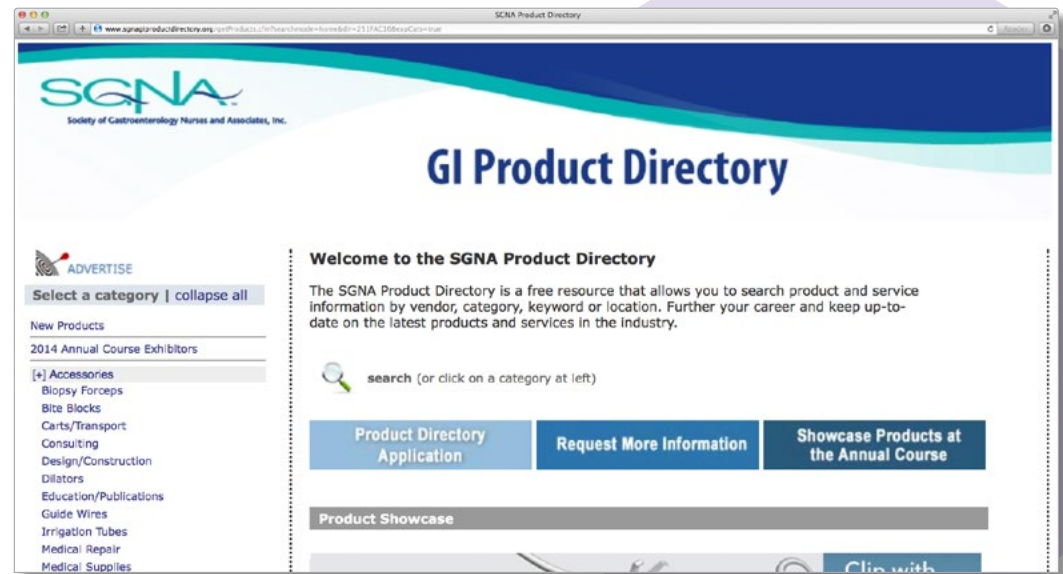
SGNA members rely on a high-level of communication and interaction in discussing practice and product issues, and SGNA is proud to offer a new, more robust, comprehensive and interactive online source to connect product and service providers to industry professionals. The Product Directory is the place to promote your company's products and services to the SGNA community and demonstrate new and exciting highlights of your product(s). Listings begin at \$500.

### Compelling Value

- Comprehensive listing of Industry Supplies
- Extensive promotion by SGNA
- Cut through the clutter of search engines

### Continuous Marketing

- Prominent link to the Online Product Directory from the SGNA Home Page
- Ongoing Promotion via SGNA newsletters
- Announcements via social media, i.e. Facebook, Twitter



**Questions about Advertising Opportunities?** Contact Jennifer Shupe (312.673.5742 or [jshupe@smithbucklin.com](mailto:jshupe@smithbucklin.com)) or Joe Remiaz (312.673.5580 or [jremiaz@smithbucklin.com](mailto:jremiaz@smithbucklin.com)).

## SGNA Vendor Program Recording Package

Educate the SGNA membership on the value, benefits and uses of your products year-round! When you **upgrade your Vendor Program Recording Package** to include audio/visual, recordings will be made available to program hosts for publication post-Annual Course. This includes SGNA promoting information about your program to current members. Members will receive an email from SGNA promoting your session, which will link to your company's website where the recording is posted. A Vendor Program is a 90-minute session at the Annual Course dedicated exclusively to your company and its products and services. [Learn more about Vendor Programs](#)

**Price:** \$4,000 per recording

8,000  
*members will  
receive your session  
via email.*

## Focus Group at the SGNA Leadership Conference

SGNA will work with you to convene a group of 8 to 12 participants targeting your demographic to help your company gauge interest in products or services or understand thoughts and opinions of SGNA members. The SGNA Leadership Conference, planned for November in the Chicago area, welcomes leaders from all Regional Societies for brainstorming and coaching to take back to their local area. SGNA will provide hosts a list of meeting registrants prior to the Focus Group, a meeting room in which to hold the 90-minute focus group, food and beverage, and a stipend for participants.

**Price:** \$6,000



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## Virtual Focus Groups

SGNA is now offering access to members throughout the year to conduct a virtual Focus Group to help your company gauge interest in products or services or understand thoughts and opinions of SGNA members. SGNA will work with you to convene a group of 8 to 12 attendees targeting your demographic and coordinate the Focus Group via GoToMeeting. SGNA will provide hosts a list of meeting registrants prior to the Focus Group and a recording of the Focus Group after. SGNA will offer a stipend to all participants.

**Price:** \$4,000

## Surveys

SGNA will survey the membership of our Vendor Advisory Group (or a section of members) on your behalf. Take advantage of this opportunity to gain insight from thousands of gastroenterology nursing professionals. Your company will provide survey questions (subject to approval by SGNA). The survey should be developed to be completed in 15 to 20 minutes. SGNA will send all aggregate responses to surveyor in electronic format.

*Please note: Surveys are limited to two per month.*

**Price:** \$3,500

**CITRIX®**  
**GoToMeeting**



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# SGNA Advertising Opportunities Application

## Instructions

Complete all sections of this application. Sign and return the application via fax to 312.673.6986 or email a PDF to [jshupe@smithbucklin.com](mailto:jshupe@smithbucklin.com) or [awilson@smithbucklin.com](mailto:awilson@smithbucklin.com)

## Company Information

COMPANY NAME _____		
CONTACT NAME _____	TITLE _____	
COMPANY ADDRESS _____		
CITY _____	STATE/PROV _____	ZIP _____
PHONE NUMBER _____	FAX NUMBER _____	
EMAIL ADDRESS _____	WEBSITE _____	

## SGNA Advertising Opportunities

### SGNA News

Please Note: Ads are limited to two pages per issue.

#### ISSUE 1

- Ad Reservation Deadline: 1/7/16  
Ad Materials Deadline: 1/20/16
- ¼ Page Ad (\$2,000)
- ½ Page Ad (\$3,000)

#### ISSUE 2

- Ad Reservation Deadline: 2/9/16  
Ad Materials Deadline: 3/11/16
- ¼ Page Ad (\$2,000)
- ½ Page Ad (\$3,000)

#### ISSUE 3

- Ad Reservation Deadline: 5/9/16  
Ad Materials Deadline: 6/3/16
- ¼ Page Ad (\$2,000)
- ½ Page Ad (\$3,000)

#### ISSUE 4

- Ad Reservation Deadline: 8/8/16  
Ad Materials Deadline: 9/2/16
- ¼ Page Ad (\$2,000)
- ½ Page Ad (\$3,000)

**Questions about Advertising Opportunities?** Contact Jennifer Shupe (312.673.5742 or [jshupe@smithbucklin.com](mailto:jshupe@smithbucklin.com)) or Joe Remiajz (312.673.5580 or [jremiasz@smithbucklin.com](mailto:jremiasz@smithbucklin.com)).

### SGNA eScope

- |  |  |
|--|--|
| <input type="checkbox"/> <b>Headline Banner Ad</b>   | <input type="checkbox"/> <b>Side Banner Ad</b>   |
| <ul style="list-style-type: none"> <li>• Ad Deadline: First of every month</li> <li>• \$1,500; limited to one (1) advertiser per issue or \$3,600 per quarter</li> </ul> Month(s): _____ | <ul style="list-style-type: none"> <li>• Ad Deadline: First of every month</li> <li>• _____ Number of Ads</li> <li>• \$750; limited to four (4) ads per issue</li> </ul> Month(s): _____ |

### SGNA Important Dates and Deadlines

- |  |
|--|
| <input type="checkbox"/> <b>Headline Banner Ad</b>   |
| <ul style="list-style-type: none"> <li>• Ad Deadline: 15th of every month prior to issue</li> <li>• \$1,500; limited to one (1) advertiser per issue or \$3,600 per quarter</li> </ul> Month(s): _____ |

## Method of Payment

**Total Due:** \_\_\_\_\_

- |   |  |
|---|--|
| <input type="checkbox"/> <b>Check/Check Number:</b> _____<br>Make check payable to SGNA. Include copy of invoice or contract. <b>Remit Checks to:</b> SGNA Exhibits, 8275 Solutions Center, Chicago, IL 60677-8002<br>Phone: 312.673.4841 | <input type="checkbox"/> <b>Credit Card</b> (Please do not provide credit card information on this contract) Upon receipt of this contract, SGNA will email an invoice to the main contact with link for online payment. |
|---|--|

**Questions about fulfillment?** Contact Jennie Richert (312.673.4841 or [jrichert@smithbucklin.com](mailto:jrichert@smithbucklin.com))

## Advertising Policy

SGNA respects the rights, including intellectual property rights, of others and expects its advertisers to do the same. SGNA reserves the right to disapprove and/or remove any advertisement from any of its publications for any reason or for no reason. However, SGNA undertakes no obligation to review and/or approve any advertisement submitted for publication. By submitting an advertisement to SGNA for use in its publications, you represent and warrant to SGNA that neither the advertisement itself nor any portion of the advertisement is illegal or violates any intellectual property rights of another. If your advertisement violates the law or the intellectual property rights of another, you agree to defend, indemnify, and hold harmless SGNA from any and all claims and disputes that arise from your advertisement.

## Signature

\_\_\_\_\_  
AUTHORIZED SIGNATURE

\_\_\_\_\_  
DATE



# SGNA Vendor Programs, Focus Groups and Surveys Application

## Instructions

Complete all sections of this application. Sign and return the application via fax to 312.673.6986 or email a PDF to [jshupe@smithbucklin.com](mailto:jshupe@smithbucklin.com)

## Company Information

_____ COMPANY NAME		
_____ CONTACT NAME	_____ TITLE	
_____ COMPANY ADDRESS		
_____ CITY	_____ STATE/PROV	_____ ZIP
_____ PHONE NUMBER	_____ FAX NUMBER	
_____ EMAIL ADDRESS	_____ WEBSITE	

## Vendor Program Recording Package Upgrade

\$4,000 per recording

## Focus Group at the SGNA Leadership Conference

\$6,000; limited to two (2)

## Virtual Focus Group

\$4,000

## Surveys

\$3,500; limited to two (2) per month

**Questions about Advertising Opportunities?** Contact Jennifer Shupe (312.673.5742 or [jshupe@smithbucklin.com](mailto:jshupe@smithbucklin.com)) or Joe Remiazj (312.673.5580 or [jremiasz@smithbucklin.com](mailto:jremiasz@smithbucklin.com)).

## Method of Payment

**Total Due:** \_\_\_\_\_

Check/Check Number: \_\_\_\_\_

*Make check payable to SGNA. Include copy of invoice or contract.*

**Remit Checks to:** SGNA Exhibits, 8275 Solutions Center, Chicago, IL 60677-8002  
Phone: 312.673.4841

**Credit Card** (Please do not provide credit card information on this contract)  
*Upon receipt of this contract, SGNA will email an invoice to the main contact with link for online payment.*

**For questions regarding payment, please contact:** Jennie Richert (312.673.4841 or [jrichert@smithbucklin.com](mailto:jrichert@smithbucklin.com))

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## Signature

\_\_\_\_\_  
AUTHORIZED SIGNATURE

\_\_\_\_\_  
DATE

# SGNA Product Directory

## Listings and Advertising Opportunities

\*All listings are annual (January-December or June-May)

### General Listing Advertisement: \$500

- A corporate description
- Company logo
- Contact information for prospective buyers to reference
- Links to your website and email address
- Listing linked to up to five products/services categories
- Each additional category is \$50

### Priority Listing \*Must purchase General Listing Advertisement: \$100 per Category

Priority listings are the first seen in the category. There are only two priority slots available in each category (if there are more than one Priority Listings they will be listed alphabetically). Please indicate categories for Priority Listing(s) from the Product Category List:

- a. \_\_\_\_\_
- b. \_\_\_\_\_
- c. \_\_\_\_\_

### New Product Listing \*Must purchase General Listing Advertisement: \$100 per Category

Listing includes promotion as New Product in special, searchable category and SGNA's New Product logo next to listing. Please indicate categories for New Technology Listing(s) from the Product Category List:

- d. \_\_\_\_\_
- e. \_\_\_\_\_
- f. \_\_\_\_\_

### Banner Advertisement on the Product Directory Home page

- Headline Banner Ad on the Product Directory Home page: \$3,000 for annual placement
- \* Exclusive to one company
- Side Banner Ad on the Product Directory Home page: \$1,500 for annual placement

## Categories (General listing includes five and each additional checked category is \$50)

### Accessories

- Biopsy Forceps
- Bite Blocks
- Carts/Transport
- Consulting
- Design/Construction
- Dilators
- Education/Publications
- Guide Wires
- Irrigation Tubes
- Medical Repair
- Medical Supplies
- Other GI/Endoscopy-Related Accessories
- Personal Protective Equipment
- Pharmaceuticals/Therapies
- Snare
- Software
- Sterilants/Disinfectants/Cleaners
- Automated Reprocessors
- Bronchoscopes
- Closure Devices
- Colonoscopes
- Duodenoscopes/ERCP Scopes
- Enteroscopes/Small Bowel
- Environmental Safety
- EUS Scopes
- Gastroscopes/EGD Scopes
- Heater Probes/Electrocautery
- Ligators/Banding
- Manometry
- Other GI/Endoscopy Equipment/Devices
- pH Monitoring
- Sedation
- Sigmoidoscopes/Flex Sig Scopes
- Stents
- Video Capsules

### Equipment/Device

## Company Information

Company: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-Mail: \_\_\_\_\_

## Pricing

- General Listing Advertisement: \$500
- General Listing Additional Categories: \$50 each x \_\_\_\_\_ (number of additional categories) = \$ \_\_\_\_\_
- Priority Listing: \$100 per category x \_\_\_\_\_ (number of categories) = \$ \_\_\_\_\_
- New Product Listing: \$100 per category x \_\_\_\_\_ (number of categories) = \$ \_\_\_\_\_
- Headline Banner Advertisement on the Product Directory Home Page: \$3,000 for annual placement
- Side Banner Advertisement on the Product Directory Home Page: \$1,500 for annual placement

Total Due = \$ \_\_\_\_\_

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## Payment Information

Full payment is due with application.

Check Total Due \$ \_\_\_\_\_ Check/Check Number: \_\_\_\_\_ Make check payable to SGNA. Include copy of invoice or contract.

**Mail checks to :** SGNA Publications, 8294 Solutions Center, Chicago, IL 60677-8002, Attn: Jennie Richert (312.673.4841)

**Credit card** (Please do not provide credit card information on this contract) *Upon receipt of this contract, SGNA will email an invoice to the main contact with link for online payment.*  
**Please email your completed application/payment to:** [jshupe@smithbucklin.com](mailto:jshupe@smithbucklin.com) or fax to 312.673.6986

## Questions about Online Product Directory?

Contact Jennifer Shupe (312.673.5742 or [jshupe@smithbucklin.com](mailto:jshupe@smithbucklin.com)) or Joe Remiajz (312.673.5580 or [jremiasz@smithbucklin.com](mailto:jremiasz@smithbucklin.com)).

## SGNA VENDOR DIRECT MAIL SERVICE LIST RENTAL AGREEMENT

**The List Renter acknowledges that the SGNA Membership Mailing Lists, and any portion thereof, are the exclusive property of the Society of Gastroenterology Nurses and Associates, Inc. hereafter known as the List Owner.**

The List Renter shall rent the SGNA Membership Mailing List for the fee and terms stated in the invoice and this Agreement.

The List Renter acknowledges and agrees that the SGNA Mailing List, and any portions thereof, is the exclusive property of the List Owner, and the rental and payment gives no ownership rights to List Renter.

**The List Renter shall provide the List Owner a complete sample of the mailing piece for approval prior to release of the mailing.**

The List Renter agrees that all names and addresses furnished are provided on a rental basis for **one-time** use only. The List Renter guarantees the names and addresses shall not be copied, reused, sold, electronically reproduced, or used by any party except as specified in the written order to the List Owner. The List Renter shall mail only the sample mailing piece that has been approved by List Owner. The List Renter or its agents shall not transfer names or information to its own customer files or re-contact names derived from the mailing list, or provide the names for another to make such contact, without prior written approval of List Owner.

Upon completion of each one-time mailing, the List Renter shall immediately destroy all unused mailing labels, letters, envelopes and other typed or printed matter that contain names and addresses supplied by the List Owner.

The List Renter shall make a full payment for the mailing list in the amount specified in the List Owner's invoice for each order within **30 days of date of invoice.**

The List Renter agrees that the rental conditions herein shall apply to any present and future rentals of the SGNA Membership Mailing List.

If the completed order is determined to be incorrect, List Renter must notify the SGNA Headquarters within 30 days after receipt of order. Otherwise, the order shall be determined correct and payment in full shall be due.

The List Renter understands that there is a NO-RETURN POLICY on all label orders. If List Renter has any doubts of how the order will be perceived when processed, then the SGNA Headquarters must be contacted by List Renter for clarification before placing the order. No refunds or credits will be made after an order has been processed.

All label counts received by the List Renter from List Owner prior to completion of the actual mailing list are approximate and subject to change daily. List Owner shall not be responsible for shortages or overruns of materials based on estimates.

**List Owner reserves the right to "seed" their lists using decoy names to protect against unauthorized use.**

List Owner's liability for any damages or losses incurred by List Renter through the use of any list shall be limited to the actual cost of the Mailing List rental paid by List Renter to List Owner and constitutes liquidated damages for any liability.

This agreement represents the entire agreement and understanding between the parties with respect to the subject matter. It may not be amended, modified or terminated except by the written consent of both parties.

Name \_\_\_\_\_ Date \_\_\_\_\_

Title \_\_\_\_\_ Signature \_\_\_\_\_

Firm/Company \_\_\_\_\_

Email Address \_\_\_\_\_ Phone \_\_\_\_\_

Questions?

Contact: Jennifer Shupe (312.673.5742 or [jshupe@smithbucklin.com](mailto:jshupe@smithbucklin.com) or Joe Remiazj (312.673.5580 or [jremiazj@smithbucklin.com](mailto:jremiazj@smithbucklin.com)).

**VENDOR MAILING LIST ORDER FORM AND RENTAL CONTRACT**

**COMPANY INFORMATION:**

Name: \_\_\_\_\_  
 Company: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City: \_\_\_\_\_  
 State: \_\_\_\_\_ Zip: \_\_\_\_\_  
 E-mail: \_\_\_\_\_  
 Phone: \_\_\_\_\_

**Method of Payment:**

Total Due \$ \_\_\_\_\_  
 Check/Check Number: \_\_\_\_\_  
*Make check payable to SGNA. Include copy of invoice or contract.*  
**Remit Checks:** SGNA Exhibits, 8275 Solutions Center, Chicago, IL 60677-8002 Phone: 312/673-4841  
 **Credit Card (Please do not provide credit card information on this contract)**  
*Upon receipt of this contract, SGNA will email an invoice to the main contact with link for online payment.*

**SEQUENCE**

Ascending Numeric by Zip Code  
 Ascending Alphabetic by Last Name

Format:  ASCII Comma Delimited  Microsoft Excel  
 ASCII Tab Delimited  Microsoft Word

\*Please contact HQ should you require another format. There may be an additional charge based on the request and HQ capabilities.

Email to: \_\_\_\_\_

**SELECTION AND PRICING**

SGNA Annual Course pre-conference list  \$350 \*Available to exhibiting companies only  
 Complete SGNA Membership List  \$2,500 exhibitor/sponsor rate

Partial SGNA Membership List  \$3,500 non-exhibitor/non-sponsor rate  
 (Select demographics below)  \$0.50 per contact, regular rate, total number of contacts \_\_\_\_\_  
 Total \$ \_\_\_\_\_  \$0.35 per contact, corporate member rate, total number of contacts \_\_\_\_\_

These costs are inclusive of taxes and shipping/handling charges for regular mail delivery. Overnight or second-day delivery is the responsibility of the List Renter and will be billed accordingly. There is a minimum fee of \$50\* per order. Orders will be invoiced and payment is due upon receipt. Pricing is subject to change without notice.

**Professional Setting:**

Free Standing/Ambulatory  Equipment Sales  GI Clinic  
 GI Nursing Floor  Inpatient Only  Outpatient Only  
 Inpatient/Outpatient Combo  Manufacturer  Physicians Office

**Position:**

Administrative/Director  Clinical Specialist  Consultant  
 Educator  Head Nurse  Researcher  
 Staff Nurse  Nurse Practitioner  Supervisor/Coordinator  
 Sales  Technician

**Geographic Area:**

All locations  United States Only  Canada Only  
 United States and Canada  Outside United States and Canada  
 The following States only: \_\_\_\_\_  
 Other: \_\_\_\_\_

**DELIVERY**

While standard turn around time for all requests is five to ten business days, we guarantee that all requests will be filled within three weeks from the time the request is made. A rush fee of \$60\* applies to any order requested to be filled within three business days. Please give SGNA as much advance notice as possible, as we need to make sure your information is processed in a timely manner.

**Questions?**

Contact Jennifer Shupe (312.673.5742 or jshupe@smithbucklin.com or Joe Remiazj (312.673.5580 or jremiazj@smithbucklin.com).

## MAILING LIST USAGE POLICY

### Mailing List Usage Policy

The Society of Gastroenterology Nurses and Associates, Inc. (SGNA) membership names and addresses are proprietary. The SGNA is the sole owner of the membership names and addresses, and rents them for a one-time use only. The SGNA requires pre-approval of the items to be mailed to its membership and in its sole discretion will judge the suitability of materials for mailing to its members.

SGNA **does not authorize** the use of its membership names and addresses for the following purposes:

- 1) Copying and entering names and addresses from the provided labels into a client's database, for the purpose of personalized mailings or any other purpose.
- 2) Announcements of openings or positions at companies/institutions.
- 3) Announcements of educational programs, equipment, or other products and services not relating to the field of Gastroenterology.
- 4) Use of member names and addresses for on-site visits to members' homes/offices for any reason.
- 5) Surveys or questionnaires

In addition:

- 1) Confidentiality. Providers may not share contact information related to learners without written permission from the learner.
- 2) SGNA shall not act as a broker, through providing its membership label set for any products or service not manufactured or provided directly by the buyer of the set.
- 3) Direct mailing list brokers soliciting the SGNA membership label set on behalf of a client assume total responsibility for on-time payment to the SGNA, regardless of the client's payment standing with the broker.

The use of the SGNA membership names and addresses in any of the ways prescribed above shall be cause for, at the minimum, permanent disqualification of the buyer from use of the SGNA membership set. It shall also be grounds for breach of contract and legal action.

Rental of SGNA mailing lists to outside vendors and/or entities does not constitute an endorsement or guarantee of the product or service being marketed.

Questions?

Contact Jennifer Shupe (312.673.5742 or [jshupe@smithbucklin.com](mailto:jshupe@smithbucklin.com)) or Joe Remiajz (312.673.5580 or [jremiasz@smithbucklin.com](mailto:jremiasz@smithbucklin.com)).